



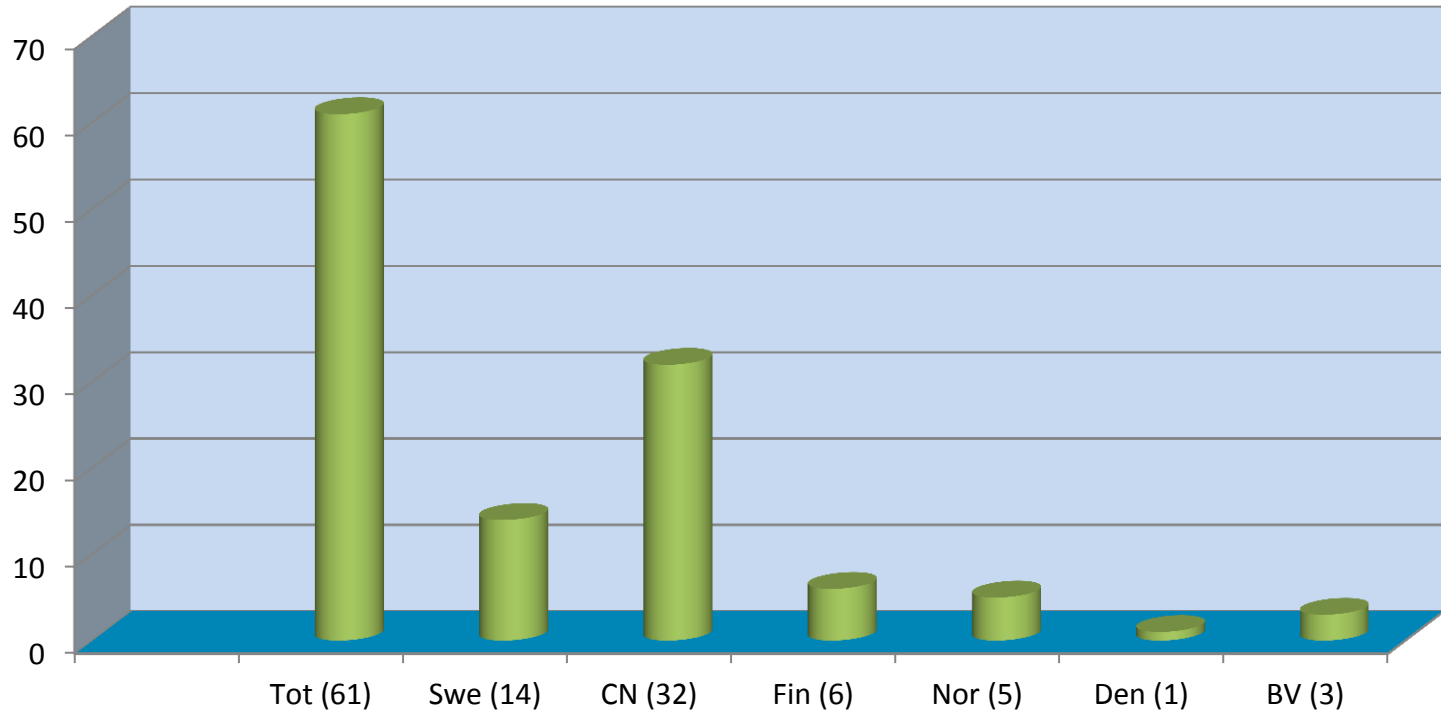
DNU 01.09.2011

Printed circuit boards from the *right producer* at the right *time* and *quality*





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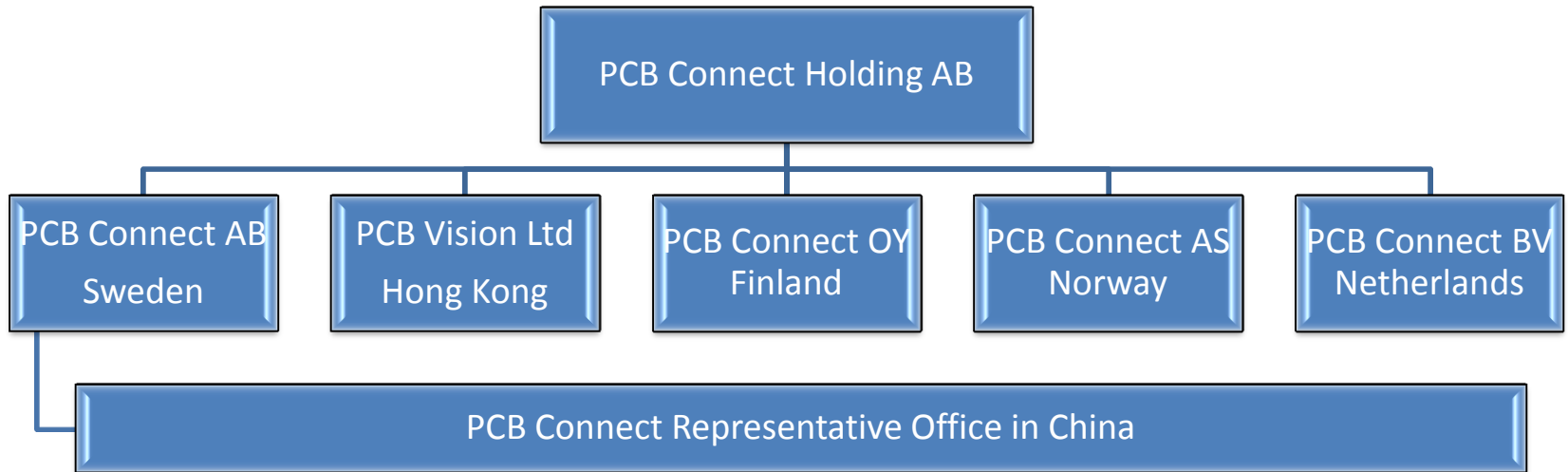
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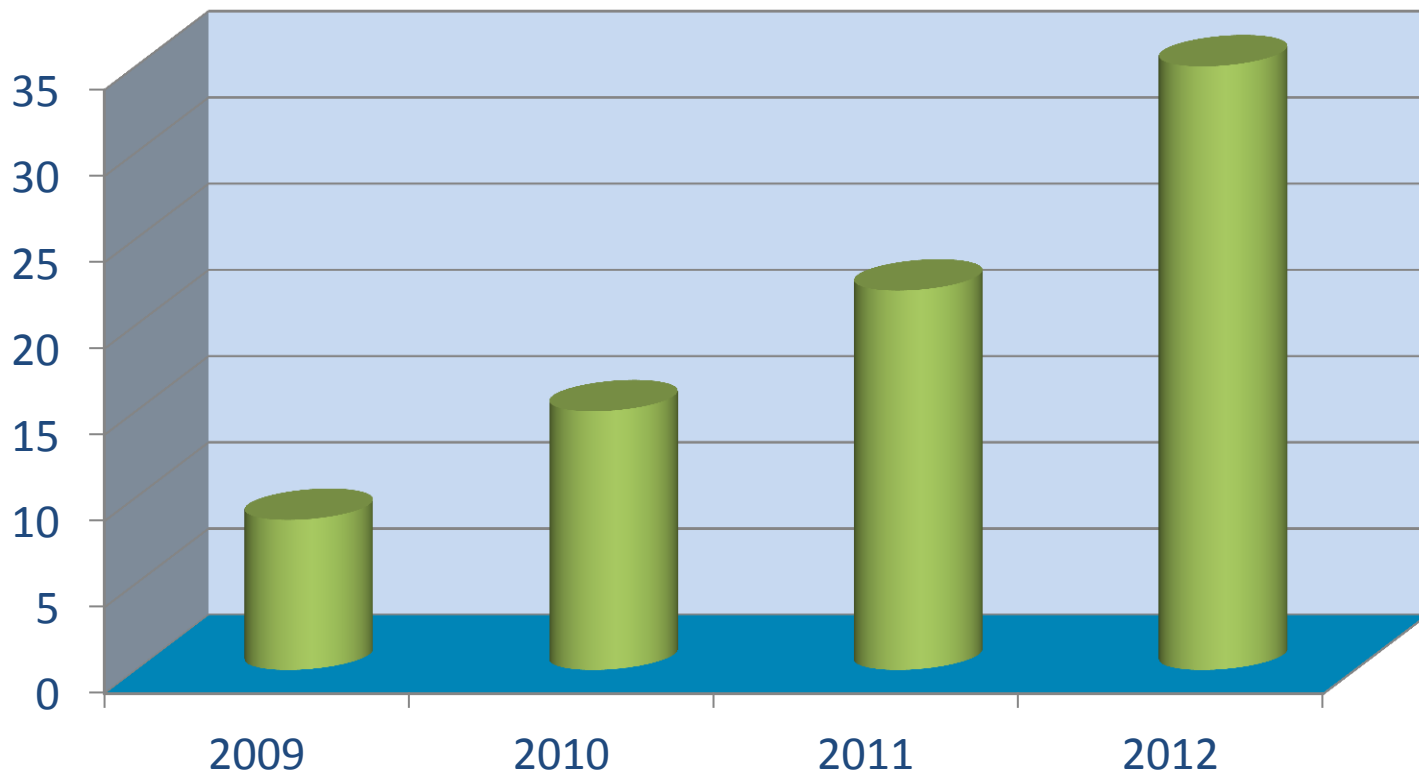
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Omsetning Norge

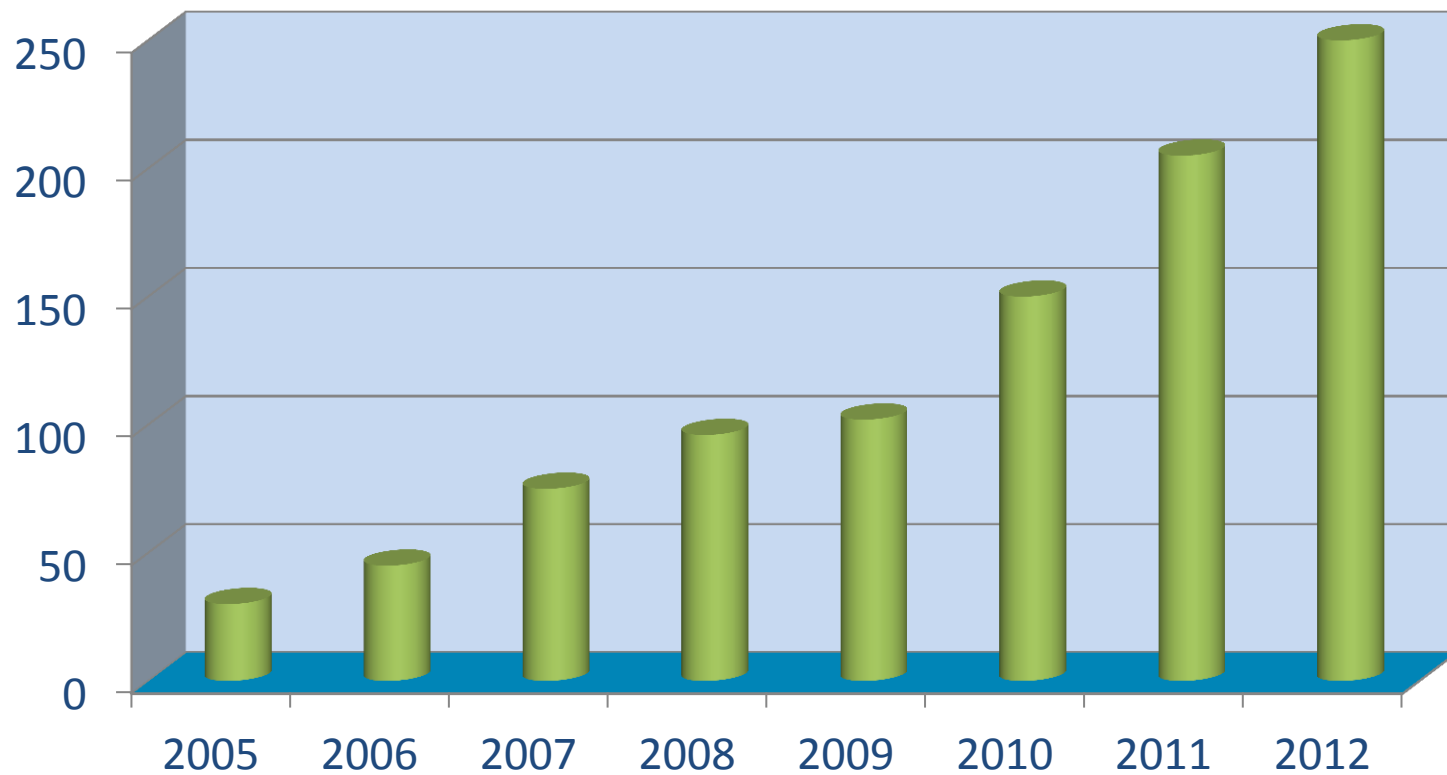
Mill NOK





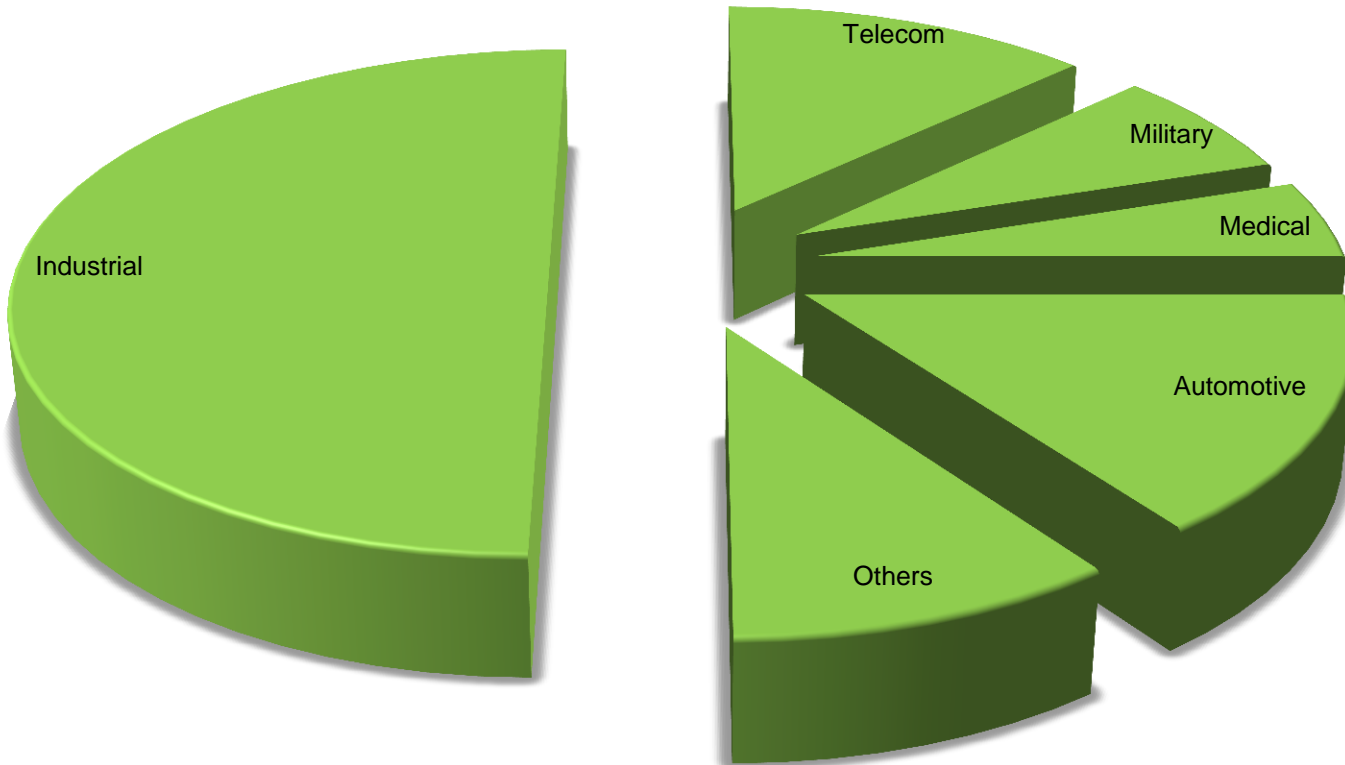
Omsetning totalt i gruppen

Mill





sales by
market





OUR BUSINESS

Our role is to offer our customers access to the **most suitable PCB suppliers** in the world. As our customer, you shall feel confident with our choices. To achieve this we keep an **open dialogue**, and if desired, we give the opportunity to participate in the selection process. Since we base our choice of supplier on a long-term perspective, we can offer the possibility to perform common audits or let our customers have direct contact with our partners. We are honored to offer **quick response** to any questions or problems our customers might have. In order to ensure this, we have our own personnel and **office in China** so we can keep a close contact with our main suppliers even on, for us, odd hours of the day.

Our **suppliers** are **carefully selected**, based on good references and according to our criteria and evaluation. A balanced selection does not only assure us with **second-sources** but also advantages in volumes.

The careful selection of our partners does not only involve our PCB suppliers but also our forwarders. Based on many years of experience, wide-, close-, and long-term relations and networks with our forwarders we can offer great flexibility in our **logistical solutions**. Off course without risking any negative affects on our delivery performance. With this knowledge we can make great adaptations to any requirements or wishes.

PCB Connect shall always strive to be updated on the latest technology, new methods, and shall always be aware of where to find the best manufacturers in the world with preparations made to get involved in **long term relationships**.

OUR VISION – WE SHALL BE THE OBVIOUS CHOICE



OUR VALUES

Quality & Environment

QUALITY POLICY

PCB Connects goal is to deliver products with right quality at the right time.

That is achieved through careful quality assurance of sub-suppliers, and a close collaboration with customer.

Daily work to reach the goals; full customer satisfaction, deliver first class products and solutions, exceed customer's requirements and expectations.

All employees are expected to contribute to constant improvements which lead to improved efficiency and a more secure flow of our quality system.



ENVIRONMENTAL POLICY

PCB Connects goal is to be environment leading in all business activity. In the company's overall policy it includes a good and safe work environment as well as to protect the environment and preserve the nature's resources.

Take responsibility for the environment were we and our sub-supplier act, through immediate actions and responsibility in case of non conformance which can constitute a threat for the environment.

Preserve the nature's resources through recycling of materials and through usage of environmental friendly packing- and other materials which can be recycled.

Manufacture and market products which are safe for designated usage and in aspect to the environment so they may be recycled or deposit safely.

Follow the environmental laws and regulations which are set forth from the authority.



EVALUATION OF SUPPLIERS



Evaluation process

In our work with our suppliers we focus on close cooperation so we, together with our manufacturers, can create a good PCB solution for our customers. All our main suppliers are evaluated through our evaluation process, where we review capabilities, perform audits, and issues test orders which we analyze through our own test equipments. This ensures that all routines are effective from the beginning. We also, together with our suppliers, review our own instructions to ensure that all conditions are understood and agreed. All to secure that the cooperation is effective directly from the start. One big advantage for us is our closeness to our suppliers, especially our manufacturers in China, where we have our own personnel who can visit manufacturers when needed.

Choice by performance

Our concept "choice by performance" is one step in our focus on improving our suppliers, and by that also our own performance. It means that all orders shall be placed to most suitable supplier based on current conditions and performance.

After approval, all of our suppliers are included in our continuous evaluation process, where we focus on a close collaboration to achieve good performance based on our customers, the markets, and also our own requirements and targets. These evaluations are based on Q-meetings and monthly follow up of each supplier's performance, which results in not only necessary corrective actions, but also in feedback internally.

Through our AVL (approved vendor list), all our personnel have access to information about each manufacturers' latest performance, which enables us to choose the best supplier based on current rating and performance. Together with such information and that we always have several manufacturers for each segment of PCBs, we can control the load in factories based on performance.

As stated and explained we have a close cooperation with our manufacturers, based on long term agreements and trust.

At an early stage we clarify the conditions of our cooperation, so all parties understand the focus for long term benefits both for our manufacturers, ourselves as well as for our customers.



LOGISTICS

We have our own personnel in China who are designated to have close contact with our suppliers, and be at hand if either our suppliers need help or customers need us to act quickly.



Based on our experience in creating logistical solutions and our well **developed network** with the most suitable forwarders and transportation companies, we can offer a flexible solution based on your requirements without risking the delivery performance. Through our **own warehouses** and local staff we can make adaptations according to your specified requirements and needs.

This way we can offer you the best logistical solution considering **time, resource** and **economical efficiency**.



Our logistical process, which concerns not only our own but also all of our supplier's performance, is continuously evaluated towards our objectives. Based on this we can, at an early stage, take actions to ensure that our delivery precision constantly improves and that you as our customer feel safe with your planning.

Every day we **monitor** all your orders to ensure that the **delivery date** can be held as planned, and that we can give you information as early as possible if any deviation occurs.

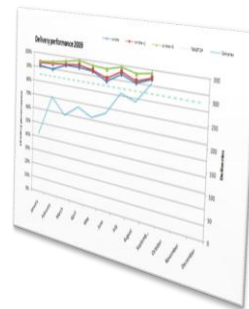
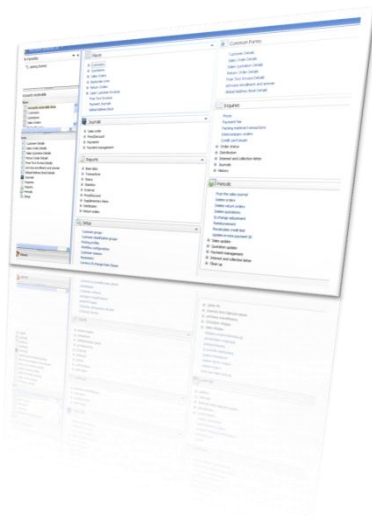
As our business is worldwide and our product is fragile, it is not only the delivery precision and flexibility which are important. We are also very anxious that you receive your order in good condition and with perfect packing and marking. To achieve this we have our own instructions which are distributed to all concerned parties so all conditions are understood at an early stage of the cooperation.





Our logistical performance does not only relate to our ability to deliver your orders on time and in good condition, it also relate to our ability to **preserve the nature and environment** during transportation. As we have built up relations with companies in many different areas in the world, it is extra important that we focus on creating good solutions considering the preservation of the environment. To achieve this we cooperate with forwarders who can help us define and achieve targets. To be able to set even higher targets than we have today, we need our customers help to cooperate and extend this work throughout the supply chain. That is why we strive to strengthen our relations in a way so we through better choices considering environment can see positive results.

To be able to monitor all our orders during transportation, both arrivals and shipments from our warehouse, we have well implemented routines and systems to ensure this. This enables us to easily and with good precision follow the shipment and, if needed, take quick actions regarding any deviation in the planned requirements.

A screenshot of a data table showing a list of items and their status. The table has columns for item ID, name, and status. The data is organized into a grid with multiple rows and columns.



PCB CONNECT CODE OF CONDUCT

PURPOSE

The purpose with PCB Connects Code of Conduct is to support fair employments, safe working conditions, to prevent discrimination and take responsibility for environmental issues. Our Code of Conduct is expected to be understood and respected within our supply chain, our suppliers including their subcontractors, PCB Connect and partners worldwide.

It is our supplier's responsibility to ensure that their subcontractors and employees are informed about- and comply with our code of conducts.

All partners are expected to follow relevant laws, regulations and standard in the country of which they operate.

No forced Labor

All employees are free to leave their employment according to applicable laws and agreed conditions. No forced or compulsory labor is used.

Conditions of employment

All payments and terms are fair according to national laws and standards and the working hours comply with national laws.

Age of employment

No employed person is below the minimum legal age for employment. That is according to ILO Convention No.138 concerning minimum age. The minimum age cannot be lower than the age of completion of mandatory schooling, and in no case below age of 15. Minimum age for hazardous work is the age of 18.

Discrimination

All persons shall be treated with respect. Corporal punishment, physical or verbal abuse or other harassment, threats or forms of intimidation are not accepted.

No kind of discrimination based on race, color, sex, sexual orientation, marital status, pregnancy, parental status, religion, political opinion, nationality, background, social origin, social status, disability, age, or any other characteristic protected by local law is accepted. Employees with the same qualifications, experience and who live up to same performance shall receive equal pay for equal work.



Working environment

A safe and healthy work environment is expected for all lines of work. When needed; appropriate health and safety information shall be provided to the employees.

Healthy and safe environment includes tolerable temperature and noise level, ventilation, cleanliness, unblocked emergency exits, evacuation plans, fire alarms, appropriate marking and labeling for chemicals and machinery.

Environment

PCB Connect expects all suppliers to use environmental resources with great respect. Initiatives which can or will lead to environmental preservation are appreciated and supported.

We expect responsibility to be taken in case of non conformances which can constitute a threat for the environment.

We shall all strive to continuously improve our own and our supply chains environmental impact.

Corruption

Not in any way offer or request any bribe with the purpose to keep or win business contacts or other advantages.

AGREED DATE:

COMPANY:

SIGNATURE:



Send forespørsler.

Konkurransetsett kortene dine.

Det kan være store penger å spare for deg og dine kunder.

Om du ikke bytter til PCB Connect AS kan du likevel redusere prisen på dine kort ved å få en riktig markedspris.